

## **FILMORE TECHNOLOGY GROUP JOINS LOMBARDI'S CERTIFIED BUSINESS PROCESS MANAGEMENT PARTNER PROGRAM**

Business Process Management Suites Leader Announces Fillmore Technology Group as Newest Certified Partner

Austin, TX and Alameda, CA, - September 21, 2006 - [Lombardi®](#), the leader in Business Process Management (BPM) suite software for Global 2000 companies, and [Fillmore Technology Group](#), a leading consultancy with in-depth expertise in technologies that support the creation and management of critical business processes, today announced that Fillmore has joined Lombardi's Certified Partner Program to deliver and support customers with complete BPM solutions. The strategic alliance allows both companies to jointly market and sell the advisory and consulting services from Fillmore, combined with the award-winning TeamWorks BPM platform.

Fillmore's managerial, technical, and strategic capabilities help create flexible business process solutions that allow companies to adapt to change quickly and easily. The partnership will initially focus on Fillmore's core clients in industries including financial services, transportation, retail, and energy. Fillmore has elected to join Lombardi's Premier Certified Partner program to build out its full business process and transformation offerings. Lombardi's Certified Partner Program assists partners in developing their BPM skills and revenue opportunities.

"Ease of use, reliability and scalability are critical to any technology we offer our customers," said David Duignan, Partner at Fillmore Technology Group. "We selected Lombardi as our BPM technology due to the openness of its product architecture, for its vision for the future, and its strong customer and analyst acceptance."

Fillmore Technology Group is the latest company to join Lombardi's rapidly growing portfolio of Certified Partners who are experts in both vertical and horizontal solutions. As the leader in a high-growth software category, Lombardi is experiencing increased demand for skilled business process experts and BPM specialists. The financial services segment of Lombardi's Certified Partner Program has evolved into one of the top partnering opportunities available in today's BPM marketplace.

"We are pleased to be working with Fillmore Technology Group," said Rod Favaron, President and CEO of Lombardi. "Like Lombardi, they are dedicated to helping their customers succeed in becoming more Process-Driven."

[Lombardi TeamWorks](#) is the leading BPM software platform for designing, executing, and improving business processes. The product is built on open standards and provides ongoing process visibility and control, increasing the speed and flexibility with which organisations can manage process activity and decision-making. TeamWorks includes a rich, cohesive Eclipse-based modelling environment for building all aspects of a business process, a highly collaborative web-based work portal for process participants, and provides industry-leading optimization technologies for analysing and improving business processes.

### About Fillmore Technology Group

Fillmore Technology Group is a leading professional technology consulting firm that partners with organizations to develop and manage key business processes by delivering enterprise-class software solutions. Fillmore Technology Group automates and integrates workflow process and digital content into scalable, easy to use applications. Fillmore's trusted solutions enable customers to become agile, process-centric organizations by streamlining operations, reducing costs, improving productivity and addressing governance, risk and compliance. More information about Fillmore Technology Group is available at [www.fillmoretech.com](http://www.fillmoretech.com) or by calling (510) 864-0740.

### About Lombardi

Lombardi is a leader in business process management (BPM) software for Global 2000 companies as recognized by both Gartner and Forrester Research, in the Magic Quadrant for Business Process Management Suites, 2006, and Human-Centric Business Process Management Suites, Q1 2006 research reports respectively. Lombardi offers award-winning technology, know-how and services to help its customers become Process-Driven. Lombardi's TeamWorks® is built on open standards and provides ongoing visibility and control of business processes, increasing the speed and flexibility with which organizations can manage their process activity and decision-making. Lombardi customers include Allianz Life, Applied Materials, Dell, Hasbro, Renault F1 Team, Sprint, T-Mobile, Universal Music Group and the U.S. Government. For more information, visit [www.lombardisoftware.com](http://www.lombardisoftware.com).